

# The Hague Security Delta



## Join the Leading Security Cluster in Europe

Get Access to Market, Innovation, Knowledge, Capital and Talent

The Hague Security Delta (HSD) is the leading security cluster in Europe. In this Dutch cluster with important regional hubs in The Hague, Twente and Brabant businesses, governments and knowledge institutions work together on innovation and knowledge in the fields of cyber security, national and urban security, protection of critical infrastructure and forensics. They share a common goal: more business activity, more jobs and a secure world. The core is the HSD Campus, the national innovation centre for security in The Hague. The Hague Security Delta Foundation was officially established on 9 July 2013 and currently has over 250 partners.

### As a partner of HSD you get:

- **Access to the market:** HSD aligns demand and supply. Partners can utilise the HSD network to get in touch with businesses, governments and knowledge institutions in the security cluster.
- **Access to knowledge:** HSD addresses issues that are at the centre of the public security debate and signals innovative developments.
- **Access to innovation:** HSD offers an open and trusted environment in which partnerships can be built around innovation plans and processes.
- **Access to capital:** HSD provides insight into available financing opportunities for developing innovative ideas into working systems and products.
- **Access to talent:** HSD Security Talent supports partners in their search for qualified personnel.

□ *The Hague Security Delta (HSD) brings together all disciplines from the operational user side and the research institutes and industries (the Triple Helix) in order to cross the innovation gap together. Listening to the operational users, working together with researchers and meeting the security policymakers is of utmost importance for Thales Nederland to develop its security products and services.* □ THALES

□ *The value of partnering cannot be underestimated these days, particularly regarding critical societal issues like cyber security and financial economic crime. HSD provides for an essential public private platform to which ABN-AMRO will contribute by means of its expertise and experience on these complex matters.* □ ABN AMRO BANK N.V.

□ *The Hague Security Delta is the reliable partner that always has your back. Whether it is international expansion, seed-funding or old-school networking: The HSD-network has got you covered! HSD is a European hub for cybersecurity activity, marking the starting point for many internationally oriented startups. Moving to the HSD campus has proven to be a pivotal step towards the growth of Cybersprint through many unexpected and unplanned encounters.* □ CYBERSPRINT

## An HSD Partnership Offers:

	Premium Partners	Network Partners
<p>A dedicated HSD Office Innovation Liaison will meet with your organisation twice a year to strategically position your organisation in the cluster.</p> <p>With their profound knowledge and experience in the security domain, they can advise you on your position in innovation projects and programmes as well as on the innovation process, finding potential triple-helix cooperation partners, gaining access to capital, doing business internationally, relevant events, communications within our cluster, scenarios, etc.</p>		
<p>An invitation to an annual HSD Top-Level Meeting</p> <p>At this meeting, Premium and Founding Partners, together with (other) key experts and thought leaders, will discuss scenarios, trends and developments in the security sector. These will also be included in the cluster's strategic direction, for example by setting up new innovation projects &amp; programmes that are open to your organisation.</p>		
<p>Get assistance in gaining access to relevant opportunities for capital, including connections to:</p> <ul style="list-style-type: none"> <li>• InnovationQuarter (Regional Development Agency and Fund for Safety &amp; Security)</li> <li>• Financing resources from NWO (Netherlands Organisation for Scientific Research) and subsidies &amp; schemes of EU Horizon 2020 and RVO (Netherlands Enterprise Agency)</li> </ul> <p>Private Investors</p>		
<p>Twice a year the HSD Communications Team invites the communication representatives of all Founding and Premium Partners to align their communication strategies, leading to the strengthening of communications and a stronger visibility of your organisation within the cluster.</p> <p>At the start of your Premium Partnership, your organisation will be introduced in a news article on the HSD Portal Website.</p>		
<p>HSD Foundation facilitates the formation of triple helix partnerships and innovation agendas that are open to your organisation. Get the opportunity to become involved in relevant innovation projects and programmes.</p>		
<p>HSD foundation actively analyses and researches the demand side of the security sector and connects this information to the Premium and Founding Partners.</p>		
<p>Preferred position to showcase your (triple helix) innovations at showcase events (previous years: NSS Innovation Room, Cyber Security Week, Security Research &amp; Innovation Event)</p>		
<p>You will receive assistance for a smooth and effective entrance into the cluster, including information about programmes and projects as well as general guidance.</p>		*
<p>HSD SME-connect supports SMEs with information about rules &amp; regulations, doing business (internationally) and about other opportunities within the cluster.</p>		
<p>Opportunity to join Soft Landing programmes to explore international markets.</p>		
<p>Benefit from 'HSD Partners only' discounts to relevant international trade &amp; knowledge missions and conferences.</p>		

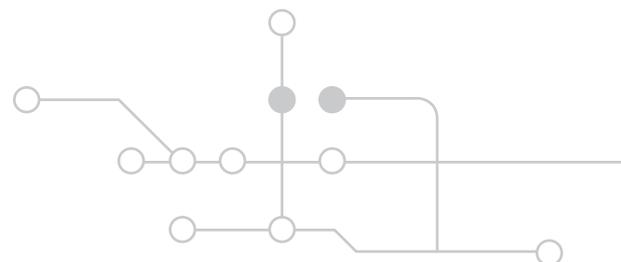
# Leading Security Cluster in Europe

	Premium Partners	Network Partners
Get the opportunity to be involved and participate in: <input type="checkbox"/> Access to Capital events <input type="checkbox"/> Matchmaking sessions <input type="checkbox"/> Knowledge sessions		
Access to the HSD Security Talent Platform and Community where you are connected to the scarce security talent, e.g. cyber talent. Opportunity to present yourself as an employer and/or education provider, post vacancies and share educational programmes provided by your organisation.		
Be invited to the quarterly HSD Meet & Eat session, where partners come together in an informal setting to network at the HSD Campus.		
Strengthen your communications in the security domain by sharing your news items on triple helix cooperation with the HSD Community through the HSD website and social media channels.		
A dedicated partner page and logo on the HSD Portal Website – with 10,000+ unique visitors per month – where your organisation is linked to the themes, topics, news and projects your organisation is involved in.		
Use of the “Partner of HSD” stamp on your the website and email as well as for promotional purposes.		
Opportunity to showcase your triple helix developed innovation at the HSD Campus.		
A say on the cluster's annual plan and general direction in an annual partner meeting.		
HSD Foundation regularly refers (international) media and congress organisers to HSD Partners for questions and presentations.		

- \* - The point of contact for SME Network partners is HSD SME-Connect.  
 - The point of contact for SME Premium partners is the dedicated HSD Office Innovation Liaison as well as HSD SME-Connect.  
 - The point of contact for non-SME Network Partners is HSD Office.  
 - The point of contact for non-SME Premium Partners is the dedicated HSD Office Innovation Liaison.

## Annual Partnership fees

Premium Partnership (> 50 employees)	€ 20,000
Premium Partnership (< 50 employees)	€ 5,000
Network Partnership	€ 1,000



## Partners of The Hague Security Delta include:

<b>Corporate</b>	ABN AMRO, Alliander, Cisco, De Nederlandsche Bank, Deloitte, ENAI, Huawei, KPN, Palo Alto Networks, RaboBank, SBM Offshore, Siemens, Stedin, Thales
<b>International institutions</b>	Eurojust, Europol European Cyber Crime Centre, NATO Communications and Information Agency, OPCW
<b>Government</b>	Ministry of Defence, Ministry of Security & Justice, Municipality of The Hague, National Coordinator for Counterterrorism and Security (NCTV), National Cyber Security Centre (NCSC), National Police
<b>Knowledge &amp; Research Institutions</b>	European Network Cyber Security (ENCS), Netherlands Organisation for Applied Scientific Research (TNO), The Hague Centre for Strategic Studies (HCSS)
<b>Small &amp; Medium Sized Enterprises</b>	AET Europe, Fortress, Guardian360, Onegini, Red Tulip Systems, Red Socks, Tymlez, Zivver, Scarabee
<b>Education</b>	Cyber Security Academy, Leiden University of Applied Sciences, The Hague University of Applied Sciences, TU Delft, University of Leiden, University of Twente

## Alliance Partnership

HSD is always looking for connections with regional, national and international organisations and platforms that aim to increase cooperation within the security sector. If your organisation is interested in setting up a structural or temporary alliance with HSD, please contact HSD Foundation.

## More Information

For more information about the different partnerships and to make an appointment, please contact The Hague Security Delta Foundation via: +31 (0)70 2045180 or [info@thehaguesecuritydelta.com](mailto:info@thehaguesecuritydelta.com)

SMEs interested in a Network Partnership can directly contact HSD SME Connect via +31 (0)885852205 or [info@thehaguesecuritydelta.com](mailto:info@thehaguesecuritydelta.com)



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**The Hague Security Delta**, Wilhelmina van Pruysenweg 104, 2595 AN The Hague, The Netherlands,  
T +31 (0)70 2045180, [info@thehaguesecuritydelta.com](mailto:info@thehaguesecuritydelta.com), [www.thehaguesecuritydelta.com](http://www.thehaguesecuritydelta.com), [@HSD\\_NL](https://twitter.com/HSD_NL)