# Organization Profile Form April 1<sup>st</sup>, 2017

Organization name: Clearcable Networks

Kind of organization: Company



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**BROADBAND SERVICE DEPLOYMENTS** 

Clearcable™ Networks was founded in 2004 in Hamilton, Ontario, initially providing broadband and telephony consulting, implementation, and support services to cable and telephone companies. Clearcable™ is founded on the principles of integrity, reliability, and innovation. As such, it has invested heavily in being able to assist its' clients to adopt new technology quickly through research and development, building technical acumen, employing in-house an development team, and launching specialized services for telecommunications companies and rural municipalities.

In 2016, located in the Hamilton Technology Centre, Clearcable™ continues the traditional strategic consulting business, focuses on broadband deployment, support, and custom development, and is endeavouring to evolve online streaming applications for service providers. Overall, the Clearcable™ employs 41 full time people in three provinces, operates its own network facilities, and Toronto, and manages broadband facilities, networks, and services nationwide for more than 60 Canadian service providers and an additional 14 international service providers.

Clearcable<sup>™</sup> has three times been listed on Profit's list of Canada's Fastest Growing Companies and has been selected as the Canadian Cable System Alliance Supplier of the Year in 2010 and the Canadian Independent Telephone Association Supplier of the Year in 2016. Clearcable<sup>™</sup> is a founding private sector member of the Intelligent Community Forum Canada and a avid participation in the ICF's global mandate.

Clearcable™ builds better broadband for service providers and communities of all sizes.

#### **Products and Services**

Offers strategic Consulting and Network Operation Services:

- Networking Support
- Server Platform Support
- Integration Consulting
- Carrier Voice and Video Consulting

## **Core Competencies:**

Expertise in: Configuration, operation and support of broadband infrastructure – Mid market and rural

Expertise in: Telecommunications network design

Expertise in: Planning, maintenance, and management services for broadband voice, data and video

Expertise in: Video, internet, OTT, IP voice services, and network monitoring

Expertise in: DOCSIS 3.1, GPON, and G.Fast design, deployment, provisioning, and management

Expertise in: IPv6, IPv4, Switching, Routing Protocols, Internet peering

Current foreign representation: No? Yes? If yes, please answer the following:	
	☐ Company subsidiary, joint venture or affiliated company (identify)
	□ Distributor or agent (identify)
	☐ Licensing arrangements (identify)
	☐ Other (explain)
Relationships: ClearcableNetworksis seeking the following:	
	X Technology Partners
	☐ Channel/distribution partners
	□ Investment in the company
	☐ To invest in other companies
	Licensing apportunities (in or out)

# **Meeting interest: Clearcable Networks** would like to meet with the following:

X Meet with providers of broadband Internet, digital cable, and telephone (rural broadband)

X Meet with universities and research centers for collaborations, projects and synergies

X Other (explain) – meet with state and local government organizations

# **Primary contact information:**

Other (explain)

Name: Mr. Rob McCann, President

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# **Company office address:**

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## Alternate contact info:

Name: Mr. Jamie Tillotson, CPA/CGA, Vice-President Finance

E-Mail: Jamiet@clearcable.ca Office: +1 667-3909 ext 217